







NOT FOR PUBLICATION, DISTRIBUTION OR RELEASE, DIRECTLY OR INDIRECTLY, IN WHOLE OR IN PART, IN OR INTO THE UNITED STATES OF AMERICA, CANADA, JAPAN, AUSTRALIA, SOUTH AFRICA OR ANY JURISDICTION IN WHICH THE PUBLICATION, DISTRIBUTION OR RELEASE WOULD BE UNLAWFUL.

This announcement is not a prospectus and not an offer of securities in any jurisdiction.

Neither this announcement nor anything contained herein shall form the basis of, or be relied upon in connection with, any offer or commitment whatsoever in any jurisdiction. Any offer to acquire shares pursuant to the proposed offering will be made, and any investor should make his investment decision solely on the basis of, the information that is contained in the Prospectus.

ANNOUNCEMENT REGARDING THE DESIGNATED TARGET MARKET for the shares of ATHENS INTERNATIONAL AIRPORT S.A. (the "Company") offered by the Hellenic Republic Asset Development Fund S.A. ("HRADF" or the "Selling Shareholder" and the "Offer Shares"), through the Greek Public Offering.

In accordance with article 16 para. 3 of Law 4514/2018, regarding the product approval process, and article 8 of the Act 147/27.07.2018 issued by the Executive Committee of the Bank of Greece, as amended, the Greek Public Offering Coordinators , i.e. "EUROBANK S.A.", "ALPHA BANK S.A.", "NATIONAL BANK OF GREECE S.A." and "PIRAEUS BANK S.A.", announce that, in cooperation with the HRADF, they have completed the assessment of the potential target market of the Offer Shares, which are offered through the Greek Public Offering, as approved pursuant to the decision of the Board of Directors of the Selling Shareholder dated 21 December 2023 and 22 January 2024, as follows:

- The designated target market for the Offer Shares consists of: eligible counterparties, professional clients and retail clients, each as defined in Law 4514/2018 as in force, who have at least a basic knowledge of and experience in investment products and services and at least moderate risk tolerance, irrespective of the investment time horizon and with investment purpose of capital development, and/or income through the receipt of dividends and / or hedging.
- 2. All channels of distribution of the Offer Shares (i.e. provision of investment services regarding investment advice, portfolio management, reception/transmission of transaction order and execution of transaction order) are considered appropriate for the clients of the designated target market.









## **DISCLAIMER**

The information contained in this announcement is for background purposes only and does not purport to be full or complete. No reliance may be placed by any person for any purpose on the information contained in this announcement or its accuracy, fairness or completeness.

Investors should not subscribe to any securities referred to in this document except based on information contained in the prospectus which includes detailed information regarding the Company and the risks involved in investing in the Offer Shares.

This announcement is not for distribution, directly or indirectly, in or into the United States (including its territories and possessions, any State of the United States and the District of Columbia), Australia, Canada, Japan or South Africa or any other jurisdiction in which the distribution or announcement would be unlawful. The distribution of this announcement may be restricted by law in certain jurisdictions and persons into whose possession any document or other information referred to herein comes should inform themselves about and observe any such restriction. Any failure to comply with these restrictions may constitute a violation of the securities laws of any such jurisdiction.

This announcement does not contain, constitute or form a part of any offer or solicitation to purchase or subscribe for securities in the United States, Australia, Canada, Japan or South Africa or any other jurisdictions where to do so would constitute a violation of the laws of such jurisdiction (the "Excluded Territories"). The Offer Shares may not be offered or sold in the United States unless registered under the United States Securities Act of 1933, as amended (the "Securities Act") or offered in a transaction exempt from, or not subject to, the registration requirements of the Securities Act. The offer and sale of the securities mentioned herein have not been, and will not be, registered under the Securities Act or under the applicable securities laws of Australia, Canada, Japan or South Africa.

The securities may be offered in the United States to qualified institutional buyers pursuant to Rule 144A under the Securities Act, and outside the United States in offshore transactions in reliance on Regulation S under the Securities Act. There currently is, and there will be no public offer of securities in the United States. Further, the Offer Shares referred to herein will not be registered and may not be offered or sold under any applicable securities laws of any state, province, territory, country or jurisdiction of the Excluded Territories. Accordingly, unless an exemption under relevant securities laws is applicable, any such Offer Shares may not be offered, sold, resold, taken up, exercised, renounced, transferred, delivered or distributed, directly or indirectly, in or into the Excluded Territories or any other jurisdiction if to do so would constitute a violation of the relevant laws of, or require registration of such Offer Shares in, the relevant jurisdiction.

In any EEA Member State, other than Greece, (each such EEA Member State a "Relevant State") this communication and any offer if made subsequently is only addressed to and is only directed at "qualified investors" in that Member State within the meaning of Article 2(e) of Regulation (EU) 2017/1129 (the "Prospectus Regulation"). The Offer Shares mentioned in this press release are not intended to be offered to the public in any Relevant State and are









only available to "qualified investors". Any invitation, offer or agreement to subscribe for, purchase or otherwise acquire such Offer Shares in a Relevant State will only be available for "qualified investors". Persons in any Relevant State who are not "qualified investors" should not take any actions based on this press release, nor rely on it.

In the United Kingdom, this publication is being distributed only to and is directed only at persons who are "qualified investors" within the meaning of Article 2 of the Prospectus Regulation as it forms part of retained EU law in the United Kingdom as defined in the European Union (Withdrawal) Act 2018 (as amended) (i) who have professional experience in matters relating to investments falling within the definition of "investment professionals" in Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005, as amended (the "Order"), or (ii) persons who are high net worth bodies corporate, unincorporated associations and partnerships and the trustees of high value trusts, as described in Article 49(2)(a) to (d) of the Order or (iii) persons to whom this communication may otherwise be lawfully communicated (all such persons together being referred to as "Relevant Persons"). The securities are available only to, and any invitation, offer or agreement to subscribe, purchase or otherwise acquire such securities will be available only to or will be engaged in only with, Relevant Persons. Any person who is not a Relevant Person should not act or rely on this document or any of its contents.

Any purchase of securities in the Greek Public Offering should be made solely on the basis of the information contained in the Prospectus.

The date of listing may be influenced by things such as market conditions. There is no guarantee that listing will occur and you should not base your financial decisions on the Company's intentions in relation to listing at this stage. Acquiring investments to which this announcement relates may expose an investor to a significant risk of losing all of the amount invested. Persons considering making such investments should consult an authorised person specialising in advising on such investments. This announcement does not constitute a recommendation concerning the Greek Public Offering. The value of shares can decrease as well as increase. Potential investors should consult a professional advisor as to the suitability of the Greek Public Offering for the person concerned.

This announcement does not identify or suggest, or purport to identify or suggest, the risks (direct or indirect) that may be associated with an investment in the Offer Shares.

No representation or warranty, express or implied, is made by any of Eurobank S.A., Alpha Bank S.A., National Bank of Greece S.A. and Piraeus Bank S.A. or any of their respective affiliates, directors, officers, employees, advisers or agents as to the accuracy or completeness or verification of the information contained in this announcement (or whether any information has been omitted therefrom), and nothing contained herein is, or shall be relied upon as, a promise or representation by any of them in this respect, whether as to the past or future. The information in this announcement is subject to change. None of the Coordinators or any of their respective affiliates, directors, officers, employees, advisers or agents assumes any responsibility for its accuracy, completeness, or verification and accordingly they disclaim,









to the fullest extent permitted by applicable law, any and all liability whether arising in tort, contract or otherwise which they might otherwise be found to have in respect of this announcement or any such statement. The Coordinators are each acting exclusively for the Company and/or the Selling Shareholder and for no-one else in connection with any transaction mentioned in this announcement and will not regard any other person (whether or not a recipient of this announcement) as their respective clients in relation to any such transaction and will not be responsible to any other person for providing the protections afforded to their respective clients, nor for advising any such person on the contents of this announcement or in connection with any transaction or other matter referred to in this announcement.

The Greek Public Offering may be influenced by a range of circumstances, such as market conditions, and there is no guarantee that it will proceed and that the listing will occur.